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## WHY INVEST IN KOSOVO?

- Ever increasing quality of labor
- Competitive operating costs
- Optimal geographic location
- Proactive and business-oriented government



# STRATEGIC LOCATION



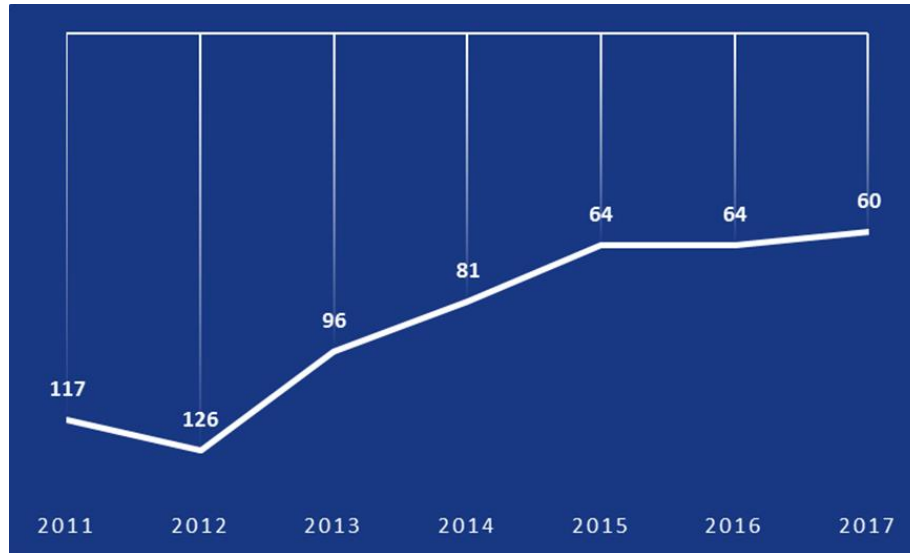
- Languages
  - Albanian
  - Serbian
  - English
- Population
  - 1.8M
- Currency
  - EUR
- Access to EU
  - Thessaloniki 329km
  - Durrës 261km
  - Bar 299km
  - London 3.5hrs
  - Berlin 2.5hrs
  - Vienna 1.5hrs
  - Istanbul 1.5hrs



- SAA with the EU in 2016
  - 500M consumers
- CEFTA in 2006
  - 21M consumers
- Preferential trade agreements
  - USA
  - Japan
  - Norway
- FTA with Turkey, in process



# WORLD BANK DOING BUSINESS REPORT



- 57 rank improvement in past six years
- 2017 rank:
  - Overall 60
  - Starting a business 13
  - Registering property 33
  - Getting credit 20
  - Paying taxes 43
  - Trade across borders 51
  - Enforcing contracts 44



- Law on Foreign Investments
  - Wide support and protection to FDI
  - Free movement of capital and profits
  - No nationalization of assets
  - Protection against legislative changes
- Draft Law on Strategic Investments
  - Direct negotiations and fast-track administrative procedures
- Bilateral investment promotion and protection agreements
  - Germany
  - UAE
  - Austria
  - Switzerland
  - Turkey
  - BLEU
  - Albania
  - Macedonia
  - OPIC



## MAIN SECTORS

- Energy and mining
- Transport and telecommunications
- Tourism
- Processing industries (wood, metal, leather, textile, etc.)
- Agriculture and food industry
- Healthcare
- Industrial and technological parks
- Waste management



## GOV'T SUPPORT TO INVESTORS

- Assistance pre-, during, and post investment
- Subsidized workspace
  - Business parks
  - Business incubators
  - Economic zones
- Legal support in court
  - Department of Economic Cases
  - Division for Foreign Investors





COME IN, WE'RE OPEN!

KOSOVO  
INVESTMENT  
AND ENTERPRISE  
SUPPORT AGENCY

**KIESA**

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