



INVESTMENT JOTI
InfoSoft Group



GROUP PRESENTATION

INFOSOFT GROUP

Total Turnover for 2014:
160 Mill Euro

Total Number of Employees:
460+

Established: **1991**

Number of Companies: **12**

Real Estate Assets
25 Mill Euro

ICT System Integration/
Solutions Provider

Software Development

Distribution of IT
Products

Distribution of Consumer
Products

Real Estate Management

INFOSOFT GROUP

InfoSoft Group's Presence in the Region

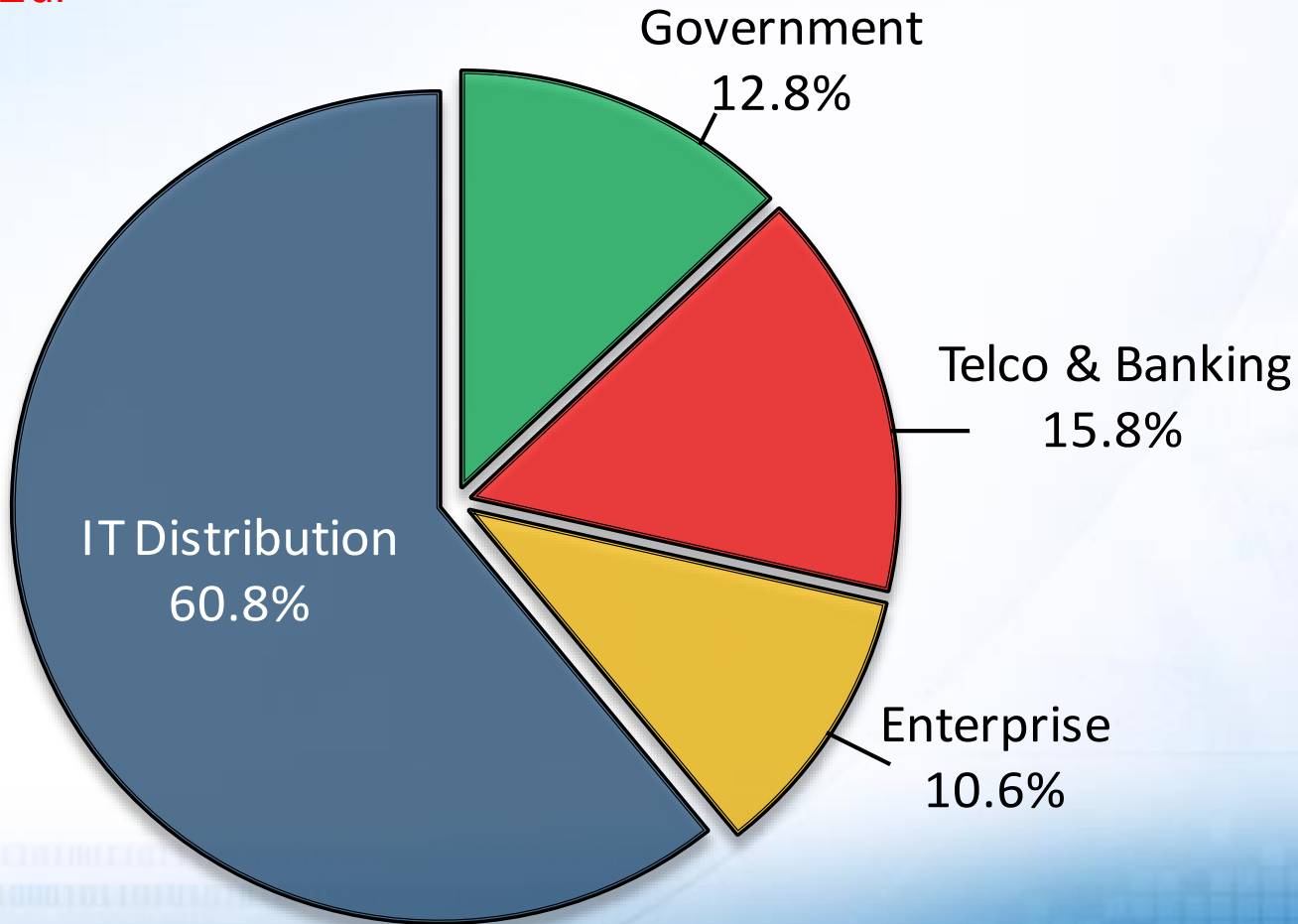
InfoSoft Group is present in Albania, Kosova and Macedonia



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Revenue in ICT by Market Segments (2014)

40 Mill Eur



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Infosoft Systems – Systems Integrator



- **ISO 9001:2008** – Quality Management System
- **ISO 27001:2013** – Information Security Management System
- **ISO 14001:2004** – Environmental Management System
- **OHSAS 18001:2007** – Safety Management System
- **ISO 20000:2012** – Information Technology – Service Management

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Infosoft Systems – Systems Integrator

Engaged in many projects in Central Government:

- Development of **Government Network** (GovNet) and **Interoperability Framework**
- Development/deployment of **e-Government Systems** in:
 - Civil Register,
 - National Business Register and National License Register,
 - Treasury,
 - Tax,
 - Road Transport Services,
 - Social Welfare and Social Insurance,
 - Health,
 - Education
 - Etc.

Digital Agenda of Albanian Government for 2015 – 2020

Priority No. 1 – Further development of e-Government systems and e-Services for businesses and citizens

- Developing and promoting **e-Services**, in accordance with “Open Government Partnership” initiative
- Implementing **One stop shop** - Innovation to fight corruption
- Developing of **e-Government** systems in Central and Local Government

Digital Agenda of Albanian Government for 2015 – 2020

Priority No. 2 – Further development of ICT in public and private sectors

- Advanced internet infrastructure in Broadband Services - 90% of population to be covered within 2020
- Developing and implementing new ICT systems in Public Administration, and providing connectivity to 100% of them
- Digitalization of Education System, access in digital curricula and internet connectivity to 100% of the public education system
- Development of ICT and Innovation in Small and Medium Businesses, increasing by 50% the number of businesses that use ICT
- Building secured information systems and networks

Digital Agenda of Albanian Government for 2015 – 2020

Priority No. 3 – Creation of National Infrastructure for Geospatial Data

- Inter-agency cooperation for collection, processing and update of geospatial data
- Creation of an unified geodesic network for mapping information
- Creation of an Integrated geo-information system based on INSPIRE directive and usage of it from institutions and public
- Creation of National Geographical Information Systems

Infosoft Systems challenges for 2015 - 2020

- Partnering with experienced international ICT Companies to face the challenges of the market
- Go to market with new business model – Public Private Partnership
- Development of internal competencies to design and implement complex ICT Projects

THANK YOU